



## Boingo Wireless Buys Concourse

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Boingo Wireless is snapping up Concourse Communications for an undisclosed sum. The deal not only gives Boingo a way to expand its Wi-Fi roaming network, it also enables the company to test emerging dual-mode handset implantations and VoIP traffic management, according to the company.

As part of the agreement, Boingo will take over the operations of Concourse's neutral-host networks in 12 major U.S. airports, as well as other top 100 locations in the United States and Canada. The deal grew out of an existing roaming partnership between the two companies. With the Concourse purchase, Boingo for the first time will be able to act as an actual service provider.

Earlier this month, Boingo unveiled its open-source software designed to automate a dual-mode handset connection to a Wi-Fi network.

Boingo intends to keep almost all of Concourse's employees and will continue to operate the company's field offices in Chicago, New York and Dallas. The combined company intends to do business under the Boingo brand name.

The Boingo roaming network is made up of more than 45,000 hot spots worldwide. The deal with Concourse will not increase Boingo's hot spot numbers, however, since the companies are already roaming partners.