



Boingo to Buy Concourse Communications

May 25, 2006 - 9:35AM

Wi-Fi access provider Boingo Wireless Inc. has reached a deal to acquire Concourse Communications Group LLC, which operates wireless access networks in a dozen major North American airports.

Financial terms of the deal were not disclosed.

Wi-Fi hot spots enable travelers at the airports to access the Internet through their laptops, cell phones and other devices. Santa Monica-based Boingo sells Wi-Fi access to computer users as well as Internet service providers and others.

The acquisition gives Boingo control of Wi-Fi networks in 12 of the most high-traffic airports in the United States and Canada, including three in New York, two in Chicago, and others including Atlanta, Oklahoma City, Toronto and Detroit, the company said.

Prior to the acquisition, Boingo had an arrangement in place allowing its clients to roam onto Concourse's airport hot spots.

With Concourse's airports, Boingo offers Wi-Fi access at 225 airports worldwide through roaming access arrangements.

"More than four years of direct usage data showed us that high-traffic airports are the single most valuable venue for Wi-Fi usage and customer acquisition," David Hagan, president and chief executive of Boingo Wireless said in a statement issued Monday.

On the Net:

Boingo Wireless Inc.: <http://www.boingo.com>.